



What Our Customer's Say – An Interview with an Independent Breeder Farmer

Below are excerpts from an interview recently conducted with a long-time customer of Breeders Poultry Belts.

Breeders Poultry Belts (BPB): “Can you tell us a little about your operation?”

Long Yang (LY): “Sure. My name is Long Yang. My wife, Dee and I own a farm located in central Alabama in the little town of Gordo. We are originally from Laos and bought our farm in 2006 with 6 houses. We are an independent breeder farm for a major supplier and currently have about 42,000 hens.”



BPB: “How long have you been using Breeders Poultry Belts?”

LY: “Let’s see, we started buying 8” wide Breeders Poultry Belts egg belts about 10 years ago in 2009”

BPB: “Why did you switch to them?”

LY: “Well, certainly the price was attractive initially since I could buy directly from the manufacturer vs. from a distributor. But I discovered other advantages after I switched.”

BPB: “Can you talk a little more about those other advantages?”

LY: “Yes. Both the quality and the service that I get from Breeders Poultry Belts, and the fact that they continue to work with me to provide a reasonable price keeps me coming back. That is important because we have discovered along the way that changing the belts once a year has drastically reduced floor eggs.”

BPB: “How has replacing the belts yearly helped you?”

LY: “When we first started, we had about 1000 floor eggs per house per day. We found through trial and error that if we replace the belts once a year and pressure wash the nests, we have been able to reduce that number to about 300 per house per day. That is a significant reduction and we believe that dirty belts and nests keep the hens from laying in the nests. The company we produce for helps subsidize the

cost of the belts, and the labor costs savings and increased production provides a high return on investment."

BPB: "So all in all, you are happy with the products that you get from Breeders Poultry Belts?"

LY: "Yes, we are and strongly recommend Breeders Poultry Belts to anyone that uses egg belts!"

BPB: "Thanks so much Long and thanks for being a long-time customer!"

You have a choice when it comes to what poultry egg belts you use with your system. If you are purchasing a new system, demand Breeders Poultry Belts. If you are frequently replacing less expensive, inferior quality belts, let us show you how we can help you maintain maximum operational efficiency.

Breeders Poultry Belts are Proudly Made in America

